

June 15, 2010

It is with great pride that **Nexxpost** announces we have partnered with Excel Business Systems, of Tacoma WA, and have purchased the mailing equipment division. Nexxpost is a locally owned and operated Hasler and Neopost dealership operating in Washington serving customers since 2001 with a detailed focus on customer satisfaction.

I want to thank Mark Trenary and his staff for the wonderful job they have done and look forward to a long lasting relationship. I would like to take a moment to personally welcome you to the Nexxpost family and let you know how much we value the opportunity to continue to earn your business. During this transition we want to keep it as seamless and easy as possible and our goal is keep any interruptions or disturbances to a minimum.

Please remember:

- All aspects of your TMS (Telemeter Setting) Account remain the same.
- To order any supplies for your Hasler machines or mailing equipment call our office directly at (206)764-9000 or fax your order to (206) 764-9006.
- For service on any of your Hasler or other mailing equipment you can call us, all existing Excel maintenance contracts will be honored, we are now handling your maintenance.
- Please remember **Nexxpost is the Authorized Hasler/Neopost** dealer in Western Washington and the only company able to provide service on your Hasler or Neopost postage meter.
- Bills that came from your leasing company or Hasler will continue to come from your leasing company or Hasler, annual contracts or other correspondence regarding your mailing equipment that previously came from Excel will now come from Nexxpost.

We look forward to providing outstanding service for all aspects of your mailing, folding inserting, and shipping needs. Our factory trained certified technicians are ready to assist you with all of your service questions and our industry leading sales staff is available for any questions you have regarding this change.

Keep your eyes open for future communication from us, please note the logo at the top of this letterhead. Official communication from Nexxpost will always come in an envelope with that prominently displayed.

If you have any questions please call our office or email us at nexxpost@nexxpost.com.

Welcome to the Nexxpost family,



Howard Gray
President